

Message Text

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43

ACTION NEA-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-07 H-03 INR-10 L-03

NSAE-00 NSC-10 PA-04 RSC-01 PRS-01 SPC-03 SS-20

USIA-15 EB-11 COME-00 TRSE-00 SCEM-02 INT-08 DRC-01

AID-20 IO-14 /146 W

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P 291255Z DEC 73

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC PRIORITY 4939

UNCLAS TEHRAN 9156

DEPT PASS ALL OECD AND OPEC CAPITALS

E.O. 11652: N/A

TAGS: ENRG, OPEC, OECD, IR

SUBJECT: KAYHAN INFORMATION COLUMN ON PRODUCER-CONSUMER
DIALOGUE

REF: TEHRAN 9087

1. IN DEC 29 KAYHAN INTERNATIONAL COLUMN "TOWARD A
PRODUCER-CONSUMER DIALOGUE, " HUSHAN MEHR AYIN, FREQUENT
SPOKESMAN FOR GOI, CALLS FOR OPEC-OECD DISCUSSIONS
TO ESTABLISH BASIS FOR OIL CONSUMER-PRODUCER COOPER-
ATION AND FOR NEW SYSTEM OF INTERNATIONAL PAYMENTS
AND TRADE.

2. MEHR AYIN WRITES THAT SHAH'S TWO SUGGESTIONS--
THAT OIL PRICES BE PEGGED TO COST OF ENERGY ALTERNATIVES
AND THAT OPEC AND OECD HOLD DIALOGUE TO AVOID SPIRALLING
PRICES--"CLEARLY INDICATE THAT IRAN AND OTHER OPEC
MEMBERS DO NOT WISH TO ESCALATE OIL PRICES; AT THE
SAME TIME, THEY ARE DETERMINED TO PROTECT THE REAL
VALUE OF THEIR OIL EXPORTS. TO DO SO THEY HAVE DECIDED
ON SINCERE COOPERATION WITH THE AJOR OIL-CONSUMING COUNTRIES."
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DISMISSING UNCTAD AS INAPPROPRIATE FORUM BECAUSE IT IS

INEFFECTIVE AND THE EEC AND GROUP OF TEN BECAUSE THEY ARE TOO LIMITED, MEHR AYIN SAYS OECD IS BEST PARTNER BECAUSE OF ITS SCOPE AND FACT IT HAS SECRETARIAT AND "ECONOMIC RESEARCH GROUPS."

3. "LASTING AND CONSTRUCTIVE COOPERATION" BETWEEN OIL CONSUMERS AND PRODUCERS, SYS MEHR AYIN, "WILL REQUIRE... A SOUND SYSTEM FOR INTERNATIONAL PAYMENTS AND TRADE." BUT, HE ASKS, CAN THE INDUSTRIAL NATIONS "MOBILISE THEIR STRENGTH...TO LEND A HELPING HAND TO OIL-EXPORT* ING COUNTRIES AND PUT THE WORLD ECONOMY IN ORDER?" WHILE THE ANSWER TO THIS QUESTION IS NOT CLEAR, THERE ARE, WRITES MEHR AYIN, SEVERAL FAVORABLE POINTS: (A) OPEC WANTS COOPERATION, NOT CONFRONTATION, (B) THE CONSUMERS APPEAR TO HAVE GIVEN UP IDEAS OF AN ASSOCIATION TO RESIST OPEC DEMANDS, AND (C) WITH THE DECLINE OF THE MAJOR OIL COMPANIES, CONSUMER GOVERNMENTS INCREASINGLY ARE TAKING ENERGY MATTERS INTO THEIR OWN HANDS, AND IN FACT, HAVE BECOME MORE DEEPLY INVOLVED IN MANAGEMENT OF ALL ASPECTS OF THEIR ECONOMIES.

4. MEHR AYIN HOPES WESTERN GOVERNMENTS WILL BE ABLE "ASSUME A STRONGER POSITION THAN EITHER TRADE UNIONS OR MULTINATIONAL CORPORATIONS (NEITHER OF WHICH, HE SAYS, HAVE DONE ANYTHING CONSTRUCTIVE IN THIS FIELD) TO BRING ABOUT IMPROVED INTERNATIONAL COOPERATION." IF WESTERN NATIONS WILL ACCEPT THE NEW ECONOMIC FACTS OF LIFE, HE CONCLUDES, "THEY CAN CREATE A BETTER CLIMATE FOR INTERNATIONAL COOPERATION. THE PROPOSED OPEC-OECD MEETING MAY WELL LAY DOWN THE FOUNDATION FOR SUCH A NEW INTERNATIONAL ORDER."
HELMS

NOTE BY OC/T: NOT PASSED OECD AND OPEC CAPITALS.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ECONOMIC DEVELOPMENT, PETROLEUM, PRESS COMMENTS, NUCLEAR POWER PLANTS, PRICES
Control Number: n/a
Copy: SINGLE
Draft Date: 29 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973TEHRAN09156
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t1973121/aaaaaajm.tel
Line Count: 95
Locator: TEXT ON-LINE
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: TEHRAN 9087
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 14 DEC 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14-Dec-2001 by williad>; APPROVED <13 MAR 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: KAYHAN INFORMATION COLUMN ON PRODUCER-CONSUMER DIALOGUE
TAGS: ENRG, IR, OPEC, OECD
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005